

COMPANY OVERVIEW

Mimecast makes business email and data safer for more than 32,200 customers and their millions of employees worldwide. Founded in 2003, the company's next-generation cloud-based security, archiving and continuity services protect email and deliver comprehensive email risk management in a single, fully-integrated subscription service. Mimecast reduces email risk and the complexity and cost of managing the array of point solutions traditionally used to protect email and its data. For customers that have migrated to cloud services like Microsoft Office 365™, Mimecast mitigates single-vendor exposure by strengthening security coverage, combating downtime and improving archiving.

Mimecast email security protects against malware, spam, advanced phishing, impersonation, and other emerging attacks, while preventing data leaks. Mimecast continuity services enable employees to continue using email during planned and unplanned outages. Mimecast Cloud Archiving unifies email, file and instant messaging data to support e-discovery and give employees fast access to their personal archive via PC, Mac and mobile apps.

Date: SEPTEMBER 30, 2018

BACKGROUND

FOUNDED IN
2003

MIME
Nasdaq Listed
2015



GLOBAL
EMPLOYEE
COUNT
1,300+

LEADER
GARTNER MAGIC
QUADRANT FOR ENTERPRISE
INFORMATION ARCHIVING 2017
TOP PLAYER
RADICATI GROUP SEG
MARKET QUADRANT 2017

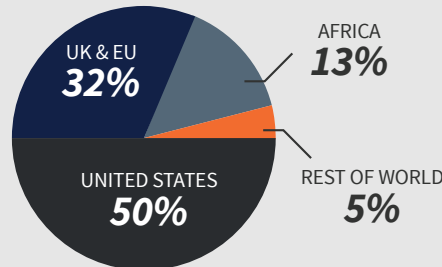
GLOBAL
CUSTOMER
COUNT
32,200
AS OF SEPT. 30TH, 2018

- ISO27001 / 18 CERTIFIED
- ISO22301 CERTIFIED
- SOC 2 TYPE II CERTIFIED
- HIPAA / HITECH COMPLIANCE ASSESSMENT REPORT

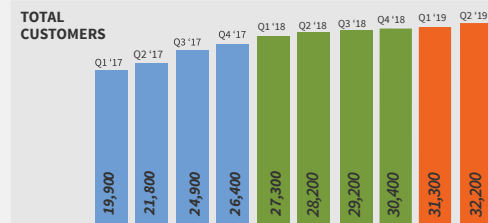
FINANCIAL PERFORMANCE FOR THE SECOND QUARTER 2019 (ENDED SEPTEMBER 30, 2018)

REVENUE GUIDANCE FOR FISCAL YEAR 2019
(ENDING MARCH '19)
\$333 MILLION

REVENUE BY GEOGRAPHY Q2



ADDED **900**
NEW CUSTOMERS



110%
REVENUE
RETENTION RATE

3 AVERAGE # OF
PRODUCTS
PER CUSTOMER

INFRASTRUCTURE

12 GLOBAL OFFICES

12 MIMICAST DATA
CENTERS IN **6**
GLOBAL LOCATIONS

PROCESS
465 MILLION
EMAILS PER DAY



287 BILLION
EMAILS UNDER
MANAGEMENT



QUERIES OF MIMICAST
EMAIL ARCHIVE:
APPROXIMATELY
2.4 MILLION
SEARCHES PER WEEK
AS OF 9/18